

January 2009



AGREEMENT OF ARTICULATION
BETWEEN
TERRA STATE COMMUNITY COLLEGE
ARTS & SCIENCES AND BUSINESS DIVISION
AND
THE SENTINEL CAREER CENTER
TECH PREP ACADEMY OF BUSINESS
In Effect for 2010 Graduates

This agreement is based on a review of the Tech Prep Academy of Business at The Sentinel Career Center and the courses taught in the Arts & Sciences and Business Division at Terra State Community College as of the date of this agreement. A joint faculty and administrative discussion, review and evaluation of the content establishes the following agreement:

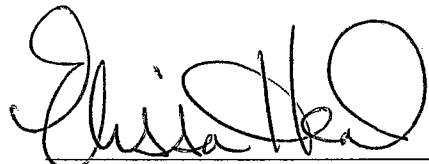
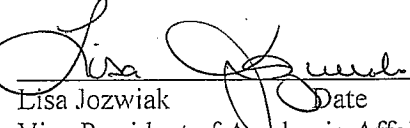
Students at the Sentinel Career Center will enroll in the following Terra Community College courses as part of their Tech Prep Academy of Business and their grades will be placed on their Terra transcript:

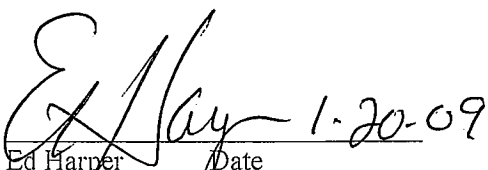
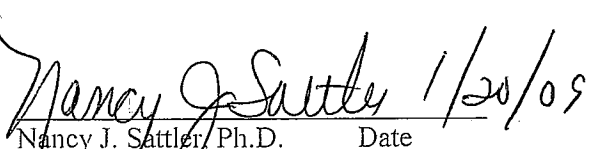
FALL SEMESTER Junior Year
 GEN 1000, First Year Seminar, *1 credits* (second eight weeks)

SPRING SEMESTER Junior Year
 MGT1190, *Management, 3 credits*

FALL SEMESTER Senior Year
 ECO2020, *Microeconomics, 3 credit*

SPRING SEMESTER Senior Year
 MRT1010, *Marketing, 3 credits*

	<u>1/20/09</u>		<u>1/20/09</u>
Elissa Heal	Date	Lisa Jozwiak	Date
Director, Sentinel Career enter		Vice President of Academic Affairs	
		Terra Community College	

	<u>1-20-09</u>		<u>1/20/09</u>
Ed Harper	Date	Nancy J. Sattler, Ph.D.	Date
Tech Prep Director		Dean of Arts & Sciences and Business	

Terra Community College
Arts & Sciences and Business
 Curriculum Summary by Semester
 Effective Fall 2008

Marketing - Marketing Major

Joe Barnett, Office: A201F, email: jbnarnett@terra.edu

Phil Weiker, Office: A303C, email: pweiker@terra.edu

FALL Year 1				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
ACC1100	Financial Accounting	4		
ENG1050	College Composition I (or ENG1020)	3	placement testing	
GEN1000	First-Year Seminar	1		X
MGT1190	Management	3		X
MTH1110	Business Math	4	placement testing	
	Humanities Elective	3		
	<i>Semester Total</i>	18		

SPRING Year 1				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
CIT1090	Computer Fundamentals	3	college level reading	
ENG1900	Technical Writing	3	"C" or better in ENG1020 or ENG1050	
LAW2420	Business Law	3		
MRT1120	Personal Selling	4		
MRT1140	Advertising	3		
	<i>Semester Total</i>	16		

FALL Year 2				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
ECO2020	Microeconomics	3	college level reading & writing	X
MGT2560	Small Business Development	4	MRT1010 and/or MGT1190	
MRT1010	Marketing	3	Coreq: ECO2020	X
MRT1300	Public Relations	4		
MRT2130	Retail Management	4		
	<i>Semester Total</i>	18		

SPRING Year 2				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
FST2520	Risk Management	3		
MGT2670	Business Ethics	3		
MRT2440	Sales Management	3		
MRT2620	Marketing Management	3	MRT1010 or Inst permission	
SPE2010	Effective Speaking	3	college level reading & coreq: ENG1020 or ENG1050	
	<i>Semester Total</i>	15		

PROGRAM TOTALS	67
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NOTE: GEN1000 required for students beginning after Summer 2006

#REF!

Terra Community College
 Arts & Sciences and Business
 Curriculum Summary by Semester
 Effective Fall 2008

Management - Business Management
 Tim Gocke, Office: A303K, email: tgocke@terra.edu
 Phil Weiker, Office: A303C, email: pweiker@terra.edu

FALL Year 1				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
ACC1100	Financial Accounting	4		
CIT1090	Computer Fundamentals	3	college level reading	
ENG1050	College Composition I (or ENG1020)	3	placement testing	
GEN1000	First-Year Seminar	1		X
MGT1190	Management	3		X
MTH1310	Intermediate Algebra	4	"C" or better in MTH0140 or placement testing	
<i>Semester Total</i>		18		

SPRING Year 1				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
ACC1200	Managerial Accounting	4	ACC1100	
ENG1900	Technical Writing	3	"C" or better in ENG1020 or ENG1050	
LAW2420	Business Law	3		
MGT1210	Human Resource Management	4	college level reading	
	Computer Applications Elective	1		
	Computer Applications Elective	1		
<i>Semester Total</i>		16		

FALL Year 2				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
ECO2020	Microeconomics	3	college level reading & writing	X
MGT2560	Small Business Development	4	MRT1010 and/or MGT1190	
MGT2650	Organizational Behavior	3		
MRT1010	Marketing	3	Coreq: ECO2020	X
MRT1300	Public Relations	4		
<i>Semester Total</i>		17		

SPRING Year 2				Completed or
Course #	Course Title	Credit Hrs	Prerequisite	To Be Completed
MGT1250	Leadership Development	3		
MGT2670	Business Ethics	3		
SPE2010	Effective Speaking	3	college level reading & coreq: ENG1020 or ENG1050	
	Computer Applications Elective	1		
	Humanities Elective	3		
MGT2900	Management Capstone <i>or</i>	3	4th semester status or Inst permission	
EBE2980	Cooperative Education Seminar <i>and</i>		Technical Faculty & Co-op Office permission	
MGT2980	Cooperative Work Experience		EBE2980	
<i>Semester Total</i>		16		

PROGRAM TOTALS	67
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NOTE: GEN1000 required for students beginning after Summer 2006

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