

# MANAGEMENT

## Industrial Supervision Major

### ARTS & SCIENCES AND BUSINESS DIVISION

#### Program of Study

Business Management involves setting goals for a business and then coordinating the human, financial, physical, and information resources of that industry to meet these goals. The Business Management program is designed to develop the skills to help individual managers prepare for the needs of today's changing business environment.

The Industrial Supervision major provides a well-rounded background in team processes, customer service, auditing, process improvement, organizational behavior, lean manufacturing, and business ethics.

The faculty has identified the following *Learning Outcomes* for all graduates:

- Use technology for business communication, computation, and presentation.
- Demonstrate an understanding of individual and organizational behavior within teams and contemporary business environments.
- Demonstrate an understanding of process and system improvements in business and industry.
- Demonstrate an understanding of the role of customer service and requirements within the changing contemporary business environment.

#### POTENTIAL OCCUPATIONS:

- Facility Manager
- General Manager
- Construction Manager
- Industrial Production Manager
- Human Resource Manager
- Production Advisor
- Quality Advisor

#### Associate of Applied Business

##### TECHNICAL CONCENTRATION

		Credit Hrs.
FST	2520	Risk Management . . . . . 3
MET	1020	Industrial Safety . . . . . 1
MGT	1190	Management . . . . . 3
MGT	1210	Human Resource Management . . . . . 4
MGT	1250	Leadership Development . . . . . 3
MGT	1300	Effective Teams . . . . . 3
MGT	2200	Customer Service & Auditing . . . . . 3
MGT	2300	Process Improvement & LEAN Manufacturing . . . . . 3
MGT	2650	Organizational Behavior . . . . . 3
MGT	2670	Business Ethics . . . . . 3
Choose:		MGT 2700 Management Project <i>or</i>
		EBE 2980 Cooperative Education Seminar <i>and</i>
		MGT 2980 Cooperative Work Experience . . . . . 3
		<b>Total Technical Credit Hours . . . . . 32</b>

##### GENERAL EDUCATION AND RELATED COURSES

GEN	1000	First-Year Seminar . . . . . 1
ACC	1100	Financial Accounting . . . . . 4
CIT	1090	Computer Fundamentals . . . . . 3
ECO	2020	Microeconomics . . . . . 3
		*Computer Applications Elective . . . . . 3
Choose One:		ENG 1050 College Composition I <i>or</i> ENG 1020 . . . . . 3
MRT	1010	Marketing . . . . . 3
MRT	2010	Personal Selling . . . . . 4
MTH	1310	Intermediate Algebra . . . . . 4
SPE	2010	Effective Speaking . . . . . 3
		*Humanities Elective . . . . . 3
		<b>Total General Education &amp; Related Credit Hours . . . . . 34</b>

**TOTAL CREDIT HOURS** **66**

- \* See page 95 for a listing of specific electives.  
See your advisor for appropriate course selection.

For available Certificate Program options, see catalog pages 97-103.

- \*\* All students graduating from Terra State Community College with an Associate degree of any kind will be functionally proficient in common computer operations and applications. Please see your academic advisor or academic division office for further details.

To determine when courses are scheduled, see program curriculum sheet which is available from the Enrollment Services office in Building A/Room 100, from the Arts & Sciences and Business Division, Building A/Room 202 or on the web at [www.terra.edu](http://www.terra.edu).