



**ARTICULATION AGREEMENT
BETWEEN
TERRA STATE COMMUNITY COLLEGE
BUSINESS, SOCIAL SCIENCES, MATHEMATICS AND THE ARTS DIVISION
AND
NORWALK HIGH SCHOOL
MARKETING PROGRAM
Effective with 2003 Graduates**

This agreement is based on a review of the Marketing Program at the Norwalk High School and the courses taught in the Business, Social Sciences, Mathematics and the Arts Division at Terra State Community College as of the date of this agreement. A joint faculty and administrative discussion, review and evaluation of the content establishes the following agreement:

Students completing the Marketing Program at the Norwalk High School will receive advanced credit towards an associate degree at Terra State Community College provided they meet the following criteria:

1. An application for admission has been completed and submitted to Terra State Community College.
2. All official secondary and post-secondary transcripts have been filed with the Office of Admissions at Terra State Community College.
3. The student has graduated from secondary school with a minimum Grade Point Average of 3.00 on a 4.00 scale in Marketing.
4. The student is recommended by the faculty of the Marketing Program.
5. Norwalk High School certifies that the student has successfully completed all the requirements for the Marketing Program.

Upon successful completion of the Marketing course of study at the Norwalk High School, the student may be eligible for credit at Terra State Community College for several Marketing courses and a computer course, as they applies to his/her selected major.

Several courses will articulate upon presentation of a portfolio and a structured interview with the Terra Community College professor who teaches the Terra course. If the professor believes that the student's work satisfies the requirements of the course, credit will be awarded for:

- ITS109, Computer Fundamentals (4 credits)
- MRT 101, Marketing (4 credits)
- MRT 113, Advertising (4 credits)
- MRT 212, Retail Management (4 credits)

Credit will be awarded using the following processes:

1. The courses the students receive credit for will be added to their transcript once the student has completed the next higher level course.
2. In the event that the course is not a pre-requisite for another course, credit will be awarded upon completion of 12 quarter hours of 100 level courses with a "C" or better at Terra State Community College.

This agreement of articulation shall continue in effect for one year, at which time it will be reviewed by both parties.

Principal
Norwalk High School

Kathleen McCabe
Dean
Business, Social Sciences,
Mathematics and the Arts
Terra Community College