



**ARTICULATION AGREEMENT  
BETWEEN  
TERRA STATE COMMUNITY COLLEGE  
BUSINESS, SOCIAL SCIENCES, MATHEMATICS AND THE ARTS DIVISION  
AND  
Vanguard/Sentinel Joint Vocation School  
MARKETING PROGRAM  
Effective with 2003 - 2004 Graduates**

This agreement is based on a review of the Marketing Program at the Vanguard/Sentinel Joint Vocational School in Fremont and the courses taught in the Business, Social Sciences, Mathematics and the Arts Division at Terra State Community College as of the date of this agreement. A joint faculty and administrative discussion, review and evaluation of the content establishes the following agreement:

Students completing the Marketing Program at the Vanguard/Sentinel Joint Vocational School in Fremont will receive advanced credit towards an associate degree at Terra State Community College provided they meet the following criteria:

1. An application for admission has been completed and submitted to Terra State Community College.
2. All official secondary and post-secondary transcripts have been filed with the Office of Admissions at Terra State Community College.
3. The student has graduated from secondary school with a minimum Grade Point Average of 3.00 on a 4.00 scale in Marketing.
4. The student is recommended by the faculty of the Marketing Program.
5. Vanguard/Sentinel Joint Vocational School certifies that the student has successfully completed all the requirements for the Marketing Program.

Upon successful completion of the Marketing course of study at the Vanguard/Sentinel Joint Vocational School in Fremont, the student may be eligible for credit at Terra State Community College for several Marketing courses and a computer course, as they applies to his/her selected major.

Several courses will articulate upon presentation of the student's Career Passport to Terra Community College marketing professor(s). If the professor believes that the student's work satisfies the requirements of the course, credit will be awarded for:

- MRT 101, Marketing (4 credits)
- MRT 111, Personal Selling (4 credits)
- MRT 113, Advertising (4 credits)
- MRT 212, Retail Management (4 credits)

Credit will be awarded using the following processes:

1. The courses the students receive credit for will be added to their transcript once the student has completed the next higher level course.

<u>Course</u>	<u>Next Highest Course</u>
MRT 101, Marketing	MRT 262, Marketing Management
MRT 111, Personal Selling	MRT 244, Sales Management
MRT 113, Advertising	MRT 123, Management of Promotion Planning & Design

2. In the event that the course is not a pre-requisite for another course, credit will be awarded upon completion of 12 quarter hours of 100 level courses with a "C" or better at Terra State Community College.

This agreement of articulation shall continue in effect for two years, at which time it will be reviewed by both parties.

\_\_\_\_\_  
Principal                      Date  
Vanguard/Sentinel Joint Vocational School

\_\_\_\_\_  
Kathleen McCabe      Date  
Dean,  
Business, Social Sciences,  
Mathematics and the Arts  
Terra Community College